

NORFOLK, VIRGINIA
SPECIAL SESSION OF COUNCIL

TUESDAY, JUNE 5, 2012

President Fraim called the meeting to order at 2:05 p.m. with the following members present: Mr. Burfoot, Mr. Protogyrou, Mr. Riddick, Mr. Smigiel, Ms. Williams, Dr. Whibley and Mr. Winn.

He thereupon called for the first item of business.

A. AGENDA OVERVIEW

The City Manager reviewed the work session agenda.

B. SHARED SERVICES UPDATE

The City Manager gave Council an update on the study of Shared Services with the cities of Chesapeake, Virginia Beach and Norfolk.

He stated that they are considering 13 projects for consolidation.

Project Goals and Success Factors

- Reduce the cost of service by sharing delivery
- Identify and foster opportunities for improving services
- Establish basis for future sharing

Key Success Factors

- Strong, well-structured leadership
- Balance sharing potential with individual city needs
- Identify specific services where costs of delivery can be reduced

Dan Dickens who heads the Hampton Roads Partnership stated the region's three largest cities could save 11.5 million to 15.1 million dollars by pooling some services.

C. WATERSIDE PROPOSAL

Dana Nottingham and Blunt Hunter, consultants gave a formal opinion based on the proposal of urban development downtown.

- Industry trends
- City's vision
- Success criteria
- Market sales and local restaurant feedback
- Strengths outweigh weaknesses
- Downtown more successful
- Restaurant sales are growing

Blake Cordish, Vice President of Development gave a presentation on the Cordish Company proposal for Waterside Live.

He stated that the company proposes to invest 30 million to develop Waterside Live with an entertainment venue and six or seven restaurants including Joe's Crab Shack, Outback Steakhouse and Hooters. The building would not be demolished. Waterside would assume a drastically different appearance. The front and back walls would be removed and a clear, retractable roof would be installed. A pool would also be added. It was suggested that parking options be improved. Valet Parking was an option.

Dr. Whibley recommended that Council permit the City Manager to negotiate and move forward with the Cordish Proposal.

D. CLOSED SESSION

Motion for closed session was approved for purposes which are set out in Clause 7 of subsection (A) of Section 2.2-3711 of the Virginia Freedom of Information Act, as amended:

(7) Discussion of legal matter to appeal a wetlands permit for development project in East Beach Harbor.

Yes: Burfoot, Protogyrou, Riddick, Smigiel, Whibley, Williams, Winn and Fraim.

No: None.